

UNILEVER INDONESIA TBK.

Company Profile

PT Unilever Indonesia Tbk. was established on December 5th, 1933. Unilever Indonesia has grown to be a leading company of Home and Personal Care as well as Foods and Ice Cream products in Indonesia.

The Company is engaged in the manufacturing, marketing and distribution of consumer goods including soaps, detergents, margarine, dairy based foods, ice cream, cosmetic products, tea based beverages and fruit juice. The Company commenced its commercial operations in 1933.

Unilever Indonesia's portfolio includes many of the world's best known and well-loved brands, such as: epsodent, Lux, Lifebuoy, Dove, Sunsilk, Clear, Rexona, Vaseline, Rinso, Molto, Sunlight, Walls, Blue Band, Royco, Bango, etc.

The Company's majority shareholder as at 31 December 2016 is Unilever Indonesia Holding B.V. ("UIH"), while its ultimate parent entity is Unilever N.V., Netherlands.

The Company's factories are located at Jln. Jababeka 9 Blok D, Jln. Jababeka Raya Blok O, Jln. Jababeka V Blok U No. 14-16, Jln. Jababeka XI Blok L No 1-2, Jababeka Industrial Estate Cikarang, Bekasi, West Java, and Jln. Rungkut Industri IV No. 5-11, Rungkut Industrial Estate, Surabaya, East Java. As at December 31st, 2016 the Company had 6,185 employees.

February 2017

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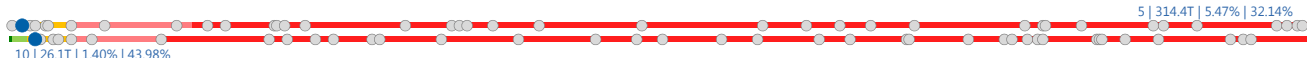
UNVR Unilever Indonesia Tbk. [S]

COMPANY REPORT : JANUARY 2017

Main Board
 Industry Sector : Consumer Goods Industry (5)
 Industry Sub Sector : Cosmetics And Household (54)

As of 31 January 2017

Individual Index : 210,925.101
 Listed Shares : 7,630,000,000
 Market Capitalization : 314,356,000,000



COMPANY HISTORY

Established Date : 05-Dec-1933
 Listing Date : 11-Jan-1982
 Under Writer IPO :
 PT Aseam Indonesia
 PT Danareksa
 PT Merchant Investment Corporation
 Securities Administration Bureau :
 PT Sharestar Indonesia
 Berita Satu Plaza 7th Fl.
 Jln. Jend. Gatot Subroto Kav. 35-36, Jakarta 12950
 Phone : (021) 527-7966
 Fax : (021) 527-7967

BOARD OF COMMISSIONERS

1. Maurits Daniel Rudolf Lalisang
 2. Cyrillus Harinowo *)
 3. Erry Firmansyah *)
 4. Hikmahanto Juwana *)
 5. Mahendra Siregar *)
- *) Independent Commissioners

BOARD OF DIRECTORS

1. Hemant Bakshi
2. Ainul Yaqin
3. Amparo Cheung Aswin
4. Annemarieke Edwardine Eva De Haan
5. Debora Herawati Sadrach
6. Enny Hartati
7. Sancoyo Antarikso
8. Tevilyan Yudhistira Rusli
9. Willy Saelan

AUDIT COMMITTEE

1. Erry Firmansyah
2. Dwi Martani
3. Haryanto Sahari

CORPORATE SECRETARY

Sancoyo Antarikso

HEAD OFFICE

Graha Unilever, BSD Green Office Park Kav. 3
 Jln. BSD Boulevard Barat, BSD City
 Tangerang 15345
 Phone : (021) 8082-7000
 Fax : (021) 8082-7002

Homepage : www.unilever.co.id

Email : unvr.indonesia@unilever.com

SHAREHOLDERS (January 2017)

1. Unilever Indonesia Holding BV 6,484,877,500 : 84.99%
2. Public (<5%) 1,145,122,500 : 15.01%

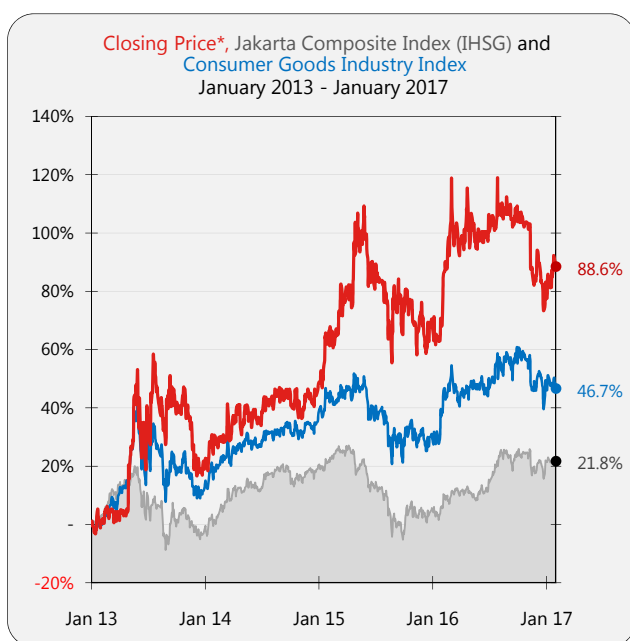
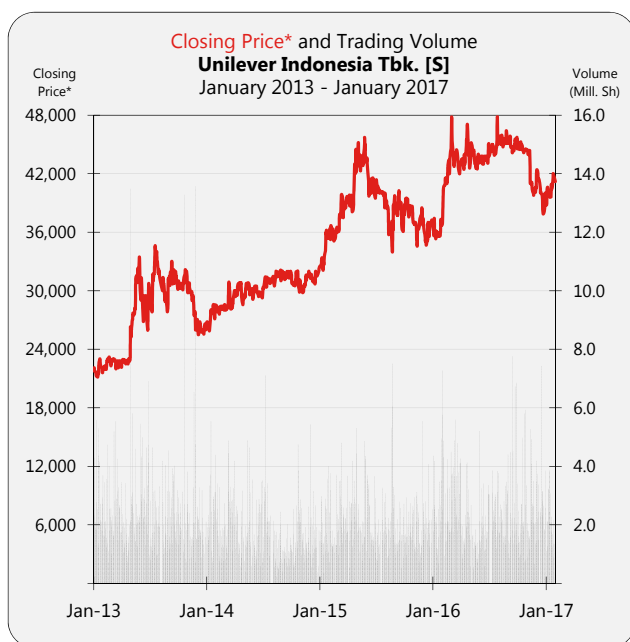
DIVIDEND ANNOUNCEMENT

Year	Bonus Shares	Cash Dividend	Cum Date	Ex Date	Recording Date	Payment Date	F/I
1989	6 : 1	600.00	from	27-Oct-89	until	26-Jun-90	I
1990		690.00		23-Oct-90		04-Jul-91	I & F
1992		780.00		20-Feb-92		20-Aug-93	I & F
1993		810.00		21-Oct-93		29-Jul-94	I & F
1994		860.00		03-Nov-94		28-Jul-95	I & F
1995		920.00		06-Nov-95		26-Jul-96	I & F
1996		1,010.00		04-Nov-96		27-Aug-97	I & F
1997		1,110.00		03-Nov-97		07-Aug-98	I & F
1998		1,320.00		18-Nov-98		27-Jul-99	I & F
1999		25,000.00		03-Nov-99		20-Jul-00	I & F
2000		690.00		28-Nov-00		01-Aug-01	I & F
2001		1,150.00		19-Nov-01		22-Nov-02	I & F
2002		900.00		11-Feb-03		04-Aug-03	I & F
2003		130.00		17-Feb-04		03-Aug-04	I & F
2004		130.00		02-Dec-04		24-Mar-05	I & F
2005		260.00		08-Jul-05		11-Jul-06	I & F
2006		205.00		29-Nov-06		11-Jul-07	I & F
2007		257.00		28-Nov-07		11-Jul-08	I & F
2008		315.00		26-Nov-08		14-Jul-09	I & F
2009		100.00	25-Nov-09	26-Nov-09	01-Dec-09	15-Dec-09	I
2009		299.00	28-Jun-10	29-Jun-10	01-Jul-10	13-Jul-10	F
2010		100.00	26-Nov-10	29-Nov-10	01-Dec-10	15-Dec-10	I
2010		344.00	27-Jun-11	28-Jun-11	01-Jul-11	13-Jul-11	F
2011		250.00	06-Dec-11	07-Dec-11	09-Dec-11	15-Dec-11	I
2011		296.00	27-Jun-12	28-Jun-12	02-Jul-12	13-Jul-12	F
2012		300.00	10-Dec-12	11-Dec-12	13-Dec-12	20-Dec-12	I
2012		334.00	28-Jun-13	01-Jul-13	03-Jul-13	16-Jul-13	F
2013		330.00	02-Dec-13	03-Dec-13	05-Dec-13	12-Dec-13	I
2013		371.00	26-Jun-14	27-Jun-14	01-Jul-14	15-Jul-14	F
2014		336.00	02-Dec-14	03-Dec-14	05-Dec-14	12-Dec-14	I
2015		342.00	01-Dec-15	02-Dec-15	04-Dec-15	17-Dec-15	I
2015		424.00	21-Jun-16	22-Jun-16	24-Jun-16	15-Jul-16	F
2016		375.00	05-Dec-16	06-Dec-16	08-Dec-16	22-Dec-16	I

ISSUED HISTORY

No.	Type of Listing	Shares	Listing Date	Trading Date
1.	First Issue	9,200,000	11-Jan-82	11-Jan-82
2.	Bonus Shares	1,533,334	15-Dec-89	15-Dec-89
3.	Bonus Shares	717,891	22-Sep-93	22-Sep-93
4.	Company Listing	64,848,775	02-Jan-98	02-Jan-98
5.	Stock Split	686,700,000	06-Nov-00	06-Nov-00
6.	Stock Split	6,867,000,000	03-Sep-03	03-Sep-03

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SHARES TRADED	2013	2014	2015	2016	Jan-17
Volume (Million Sh.)	608	435	505	611	44
Value (Billion Rp)	16,506	13,031	19,403	26,108	1,784
Frequency (Thou. X)	285	453	624	712	52
Days	244	242	244	246	21

Price (Rupiah)	2013	2014	2015	2016	Jan-17
High	37,350	33,000	46,000	47,800	42,000
Low	20,900	25,800	32,100	35,300	38,800
Close	26,000	32,300	37,000	38,800	41,200
Close*	26,000	32,300	37,000	38,800	41,200

PER (X)	37.06	45.65	48.24	46.74	49.63
PER Industry (X)	15.98	24.22	17.71	23.77	19.08
PBV (X)	46.63	45.03	58.48	46.67	49.56

* Adjusted price after corporate action

TRADING ACTIVITIES

Month	Closing Price			Freq. (X)	Volume (Thou. Sh.)	Value (Million Rp)	Day
	High	Low	Close				
Jan-13	23,150	20,900	22,050	23,609	61,636	1,347,431	21
Feb-13	23,300	21,650	22,850	17,807	44,383	1,001,564	20
Mar-13	23,100	21,700	22,800	16,433	50,808	1,147,414	19
Apr-13	26,250	22,150	26,250	15,906	50,732	1,178,848	22
May-13	34,500	24,800	30,500	21,913	57,502	1,657,707	22
Jun-13	31,550	25,550	30,750	34,773	62,429	1,795,607	19
Jul-13	34,600	26,000	31,800	24,938	45,612	1,435,491	23
Aug-13	32,350	26,600	31,200	25,112	39,989	1,191,169	17
Sep-13	33,300	30,100	30,150	28,077	50,371	1,587,564	21
Oct-13	37,350	29,600	30,000	26,976	54,142	1,698,290	21
Nov-13	30,800	25,700	26,600	27,121	53,564	1,502,119	20
Dec-13	27,300	25,100	26,000	22,404	36,810	963,138	19
Jan-14	28,775	25,800	28,550	44,445	49,313	1,352,166	20
Feb-14	28,650	27,525	28,575	35,716	35,118	990,814	20
Mar-14	31,350	27,525	29,250	47,590	47,568	1,377,944	20
Apr-14	30,975	28,500	29,250	46,776	36,990	1,102,426	20
May-14	30,850	28,800	29,125	31,684	34,883	1,051,523	18
Jun-14	30,550	29,200	29,275	35,479	39,009	1,161,481	21
Jul-14	33,000	29,250	30,750	39,880	40,817	1,262,274	18
Aug-14	32,100	29,500	31,025	32,144	24,671	774,229	20
Sep-14	32,100	31,025	31,800	29,938	22,402	708,602	22
Oct-14	32,200	29,625	30,400	45,092	42,228	1,308,739	23
Nov-14	32,000	29,700	31,800	30,080	28,440	877,909	20
Dec-14	32,300	30,525	32,300	33,887	33,894	1,063,175	20
Jan-15	36,275	32,100	35,825	35,934	40,100	1,368,300	21
Feb-15	37,000	34,850	36,000	40,106	34,539	1,238,699	19
Mar-15	40,500	35,750	39,650	50,052	51,654	1,975,029	22
Apr-15	44,500	37,675	42,600	63,276	53,485	2,155,514	21
May-15	46,000	42,150	43,300	46,562	41,628	1,831,169	19
Jun-15	43,700	39,300	39,500	64,240	45,770	1,889,850	21
Jul-15	41,375	38,100	40,000	48,134	32,657	1,306,892	19
Aug-15	40,400	33,000	39,725	58,033	51,971	1,908,691	20
Sep-15	40,250	35,350	38,000	54,837	34,163	1,307,719	21
Oct-15	40,000	37,000	37,000	65,118	39,538	1,523,171	21
Nov-15	38,500	34,500	36,750	50,036	39,978	1,471,337	21
Dec-15	37,825	34,150	37,000	47,897	39,437	1,426,482	19
Jan-16	37,500	35,300	36,700	61,635	48,570	1,758,009	20
Feb-16	46,175	36,050	44,525	61,609	60,547	2,467,245	20
Mar-16	47,800	41,975	42,925	83,827	71,335	3,117,613	21
Apr-16	47,300	42,025	42,575	61,443	42,830	1,895,250	21
May-16	45,150	42,350	43,100	47,603	28,908	1,256,175	20
Jun-16	45,600	42,800	45,075	49,805	44,188	1,922,485	22
Jul-16	47,800	43,625	45,050	54,039	41,226	1,845,188	16
Aug-16	46,950	44,600	45,650	65,450	53,712	2,441,888	22
Sep-16	46,000	44,000	44,550	54,577	59,751	2,679,123	21
Oct-16	45,325	44,100	44,475	50,305	50,110	2,231,411	21
Nov-16	44,550	39,600	40,525	61,215	52,053	2,163,382	22
Dec-16	42,425	37,825	38,800	60,970	57,838	2,329,836	20
Jan-17	42,000	38,800	41,200	51,627	44,325	1,784,042	21

Financial Data and Ratios

Public Accountant : Siddharta Widjaja & Rekan (member of KPMG International)

Book End : December

BALANCE SHEET	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16
<i>(Million Rp except Par Value)</i>					
Cash & Cash Equivalents	229,690	261,202	859,127	628,159	373,835
Receivables	2,261,941	3,279,694	3,052,260	3,602,272	3,809,854
Inventories	2,061,899	2,084,331	2,325,989	2,297,502	2,318,130
Current Assets	5,035,962	5,862,939	6,337,170	6,623,114	6,588,109
Fixed Assets	6,283,479	6,874,177	7,348,025	8,320,917	9,529,476
Other Assets	70,456	69,271	81,310	292,968	156,383
Total Assets	11,984,979	7,485,249	14,280,670	15,729,945	16,745,695
Growth (%)		-37.54%	90.78%	10.15%	6.46%

Current Liabilities	7,535,896	8,419,442	8,864,832	10,127,542	10,878,074
Long Term Liabilities	480,718	674,076	817,056	775,043	1,163,363
Total Liabilities	8,016,614	9,093,518	9,681,888	10,902,585	12,041,437
Growth (%)		13.43%	6.47%	12.61%	10.45%

Authorized Capital	76,300	76,300	76,300	76,300	76,300
Paid up Capital	76,300	76,300	76,300	76,300	76,300
Paid up Capital (Shares)	7,630	7,630	7,630	7,630	7,630
Par Value	10	10	10	10	10
Retained Earnings	4,933,326	4,082,370	4,426,482	4,655,060	4,531,958
Total Equity	3,968,365	4,254,670	4,598,782	4,827,360	4,704,258
Growth (%)		7.21%	8.09%	4.97%	-2.55%

INCOME STATEMENTS	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16
Total Revenues	27,303,248	30,757,435	34,511,534	36,484,030	40,053,732
Growth (%)		12.65%	12.21%	5.72%	9.78%

Cost of Revenues	13,414,122	14,978,947	17,412,413	17,835,061	19,594,636
Gross Profit	13,889,126	15,778,488	17,099,121	18,648,969	20,459,096
Expenses (Income)	7,391,019	8,614,043	9,336,793	10,709,568	11,751,435
Operating Profit	6,498,107	7,164,445	7,762,328	7,939,401	8,707,661
Growth (%)		10.25%	8.35%	2.28%	9.68%

Other Income (Expenses)	-31,342	-5,637	-85,606	-109,911	-135,776
Income before Tax	6,466,765	7,158,808	7,676,722	7,829,490	8,571,885
Tax	1,627,620	1,806,183	1,938,199	1,977,685	2,181,213
Profit for the period	4,839,145	5,352,625	5,738,523	5,851,805	6,390,672
Growth (%)		10.61%	7.21%	1.97%	9.21%

Period Attributable	4,839,277	5,352,625	5,738,523	5,851,805	6,390,672
Comprehensive Income	4,839,145	5,352,625	5,738,523	5,864,386	5,957,507
Comprehensive Attributable	4,839,277	5,352,625	5,738,523	5,864,386	5,957,507

RATIOS	Dec-12	Dec-13	Dec-14	Dec-15	Dec-16
Current Ratio (%)	66.83	69.64	71.49	65.40	60.56
Dividend (Rp)	634.00	701.00	336.00	766.00	375.00
EPS (Rp)	634.24	701.52	752.10	766.95	837.57
BV (Rp)	520.10	557.62	602.72	632.68	616.55
DAR (X)	0.67	1.21	0.68	0.69	0.72
DER(X)	2.02	2.14	2.11	2.26	2.56
ROA (%)	40.38	71.51	40.18	37.20	38.16
ROE (%)	121.94	125.81	124.78	121.22	135.85
GPM (%)	50.87	51.30	49.55	51.12	51.08
OPM (%)	23.80	23.29	22.49	21.76	21.74
NPM (%)	17.72	17.40	16.63	16.04	15.96
Payout Ratio (%)	99.96	99.93	44.67	99.88	44.77
Yield (%)	3.04	2.70	1.04	2.07	0.97

